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## 2014 Performance Report

# San Juan County, Colorado

The Region 9 Economic Development District of Southwest Colorado Inc. (Region 9), is a nonprofit, 501 (c) 6 public private partnership that promotes and coordinates economic and community development efforts throughout southwest Colorado. Region 9 covers five counties, ten municipalities and the two Native American Tribes in Colorado (Ute Mountain Ute and Southern Ute).

Incorporated in 1989, Region 9 is led by a 26-member board of directors; 17 from local governmental jurisdictions and 9 from the private sector.

### 2014 San Juan County Representatives

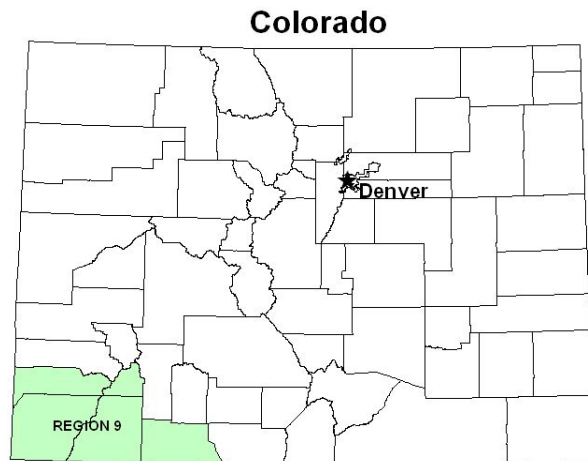
**William Tookey** – Vice Chair & San Juan County

**Chris Tookey** – Silverton

**Anthony Edwards** – At large

**Bill McDougall** – Loan Committee (Since 1993)

**Fritz Klinke** – Loan Committee (Since 1993)



Region 9 programs include business loans, producing the Comprehensive Economic Development Strategy (CEDS), Southwest Enterprise Zone administration, and working with the Four Corners Film Office.

In addition to these programs Region 9 also provides social and economic data, technical assistance and research for local and regional projects.

### Region 9 Staff

Ed Morlan – Executive Director

Laura Lewis Marchino – Assistant Director

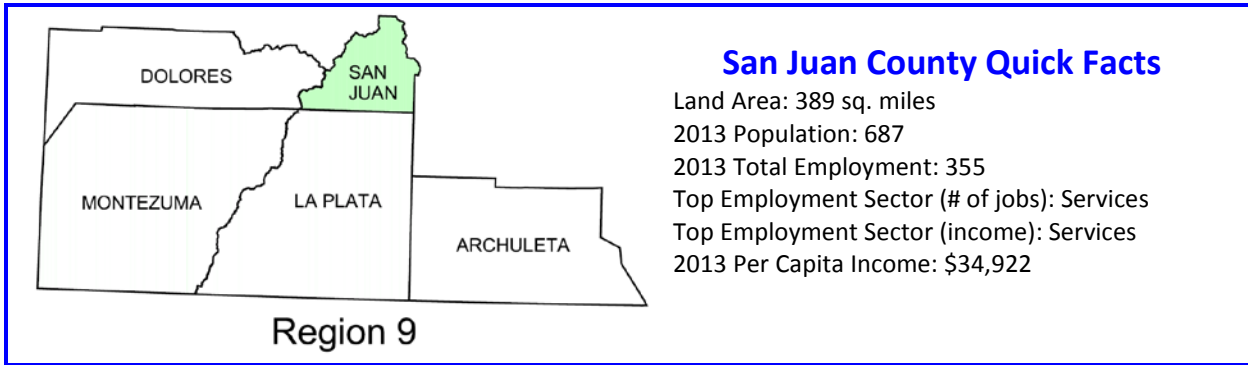
Stephani Burditt – Office Manager

Jenny Stollar – Business Loan Officer

Terry Blair-Burton – Loan Servicing Technician

Shirley Jones – Accountant

Elizabeth Marsh – SCAPE Director



**Technical Assistance** – Region 9 provides technical assistance in San Juan County by participating in community meetings, writing and administering grants, and advocating for San Juan County at regional, state and federal levels. Below are some specific examples:

- Provide support for regional Four Corners Film Office increasing film and television productions in San Juan County. Production activity included: providing photos for new potential series, Badlands and potential mining community series; Alleycat Productions scouted in Silverton; Ghost hunters production with Sci-Fi network; scouting for western movie set in 1870s; Remington Rifles winter catalog photo shoot; information on Red Mt Pass and 11 mile canyon; Futuristic Film Co produced Centura Health commercial at Molas and Little Molas Lake; provided businesses to supply Hateful Eight movie production office in Telluride (office supplies, water and coffee service); and made numerous referrals of production professionals to hateful Eight Production staff.
- Assisted with High School Regional Career Fair in La Plata, Archuleta and San Juan Counties.
- Participating in reconvening Train Smoke Mitigation Task Force to build an expanded scrubber system in the Durango station.
- Provided economic development overview and technical assistance materials to San Juan Development Association staff.
- Worked with the SW Council of Governments to complete \$4M telecommunication development grant from DoLA for the Southwest Colorado Access Network (SCAN).
- Provides Growth Company Initiative services to emerging growth companies.
- Explored development of an EB-5 Regional Center but decided to work with existing Center that can serve region.
- Coordinating Colorado Blueprint efforts and updates in region.
- Exploring Community Development Finance Institute (CDFI) small loan fund designation.
- Closely partnering and providing financial assistance and staffing support to the SW Small Business Development Center.
- Provide bookkeeping services for SW Travel Region and assisting them to find another fiscal agent.
- Working to forward development of Anvil Mountain Housing Project.

- Region 9 transitioned all bookkeeping and the administration of the Southwest Transportation Planning Region to the Southwest Colorado Council of Governments.
- Provided Business Resource Workshop for Silverton business owners.
- Attended Silverton Chamber meetings and economic orientations to Board and Chamber Director(s).
- Coordinated meeting with San Juan Administrator and area housing organizations and developers.

**Enterprise Zones** – All of San Juan County is currently a designated Enhanced Rural Enterprise Zone (EREZ) through 2016. This program provides financial incentives to businesses to promote and encourage new job creation. A business (which includes a farm or mine) located within these boundaries may be eligible for EZ tax credits, including capital investment tax credits, job tax credits, research and development tax credits, and other credits and incentives. In 2014, San Juan County businesses claimed \$1,073 in tax credits. Since 1993, San Juan County has seen approximately **\$7,379,094** in eligible investments, resulting in **\$205,944** in certified tax credits, and reported **60** jobs.

The Mountain Studies Institute is approved as an Enterprise Zone Contribution Project located in the county and certified \$34,690 in qualified EZ donations in 2014. This designation allows all donor contributions of a \$100 or more for these projects eligible for a 25% state tax credit on cash donations, and a 12.5% state tax credit on in-kind donations. In 2014, projects have brought in cash and in-kind contributions valued at **\$4,738,730**. San Juan County also benefits from some regional EZ projects that include: 4CORE, Axis Health System, Mercy Health Foundation, Housing Solutions, Four Corners Film Office and Volunteers of America.

**Loans** – In the past 25 years, Region 9 has provided business loans totaling **\$1,206,865** and resulting in **45** jobs in San Juan County. In 2014, no loans paid off and there were 2 new loans. Region 9 saw 4 business inquiries from additional Silverton businesses.

Current loans include:

- Maisel Excavation **\$50,000**
- Venture Snowboards **\$265,083**
- San Juan County **\$64,419.56**
- Center for Snow & Avalanche **\$15,000**
- Barz Decorative Hardware **\$45,000**
- Pickle Barrel **\$130,000**

Region 9 EDD contracted to operate the San Juan Development Micro-Loan program and their last loan paid off in July 2014.

**Regional Initiatives** – Region 9 works across the region which includes several efforts that have the potential to positively impact your county. Below is a list of some of those initiatives.

- Supporting Tracks Across Borders Byway (TABB) - The designation of this byway we believe will bring additional visitors to the area, strengthening the service sector which includes the purchase of food, lodging, supplies, fuel and amenities.
- The Southwest Colorado Accelerator Program for Entrepreneurs (SCAPE) offers in-depth mentoring, office space and an equity investment to help new ventures enter markets and raise capital. Since beginning in 2013, the program has graduated 66 companies that have raised \$485,000 in capital to grow their businesses. The majority of those funds raised are spent in locally, with web design, marketing, technology or production needs, accounting and small business services. SCAPE was honored by the National Association of Development Organizations (NADO) with an Innovation Award for 2014.

**Reports** – A number of research reports have been prepared by Region 9 that include data specific to San Juan County:

- 2015 – *Region 9 Report –includes San Juan Data snapshot*
- 2014 – *Base Industry Analysis (including tourism industry)*

These reports, as well as other publications of interest, can be found at [www.scan.org](http://www.scan.org).