

Employment and Income

Region 9 2018 Total Employment	# of Jobs	% of Jobs	*Average Ann. Wage	# Jobs % Change 2017-2018
Agriculture	2,555	5%	\$ 33,663	11%
Mining	819	1%	\$ 78,953	-10%
Utilities	255	0.5%	\$ 77,076	-3%
Construction	4,845	9%	\$ 42,014	1%
Manufacturing	1,456	3%	\$ 38,562	-3%
Wholesale Trade	978	2%	\$ 55,609	-2%
Retail Trade	6,341	11%	\$ 25,389	1%
Transportation & Warehousing	1,200	2%	\$ 61,962	6%
Information	609	1%	\$ 50,125	0%
Finance Activities	1,406	3%	\$ 63,222	-5%
Real Estate	2,224	4%	\$ 39,921	4%
Professional & Business Services	3,234	6%	\$ 58,958	4%
Management of Companies and Enterprises	194	0.3%	\$ 83,197	30%
Administration and Waste Management	1,902	3%	\$ 33,589	1%
Private Education	872	2%	\$ 27,309	3%
Health Services	6,306	11%	\$ 39,637	-3%
Arts, Entertainment, and Recreation	1,698	3%	\$ 27,694	0%
Accommodation and Food	5,629	10%	\$ 20,194	-1%
Other Services, except Public Administration	3,302	6%	\$ 26,031	3%
Government	10,095	18%	\$ 38,387	1%
Sectors Not Disclosed (ND)	199	0.4%		14%
Total	56,119	100%	\$ 35,825	1%

In 2018, there were an estimated 56,119 **total** jobs in the region. Jobs in this chart include (23%) proprietors (owners) as well as (77%) wage and salary employees.

The service sector (including all of the 8 highlighted fields) provided the highest percentage of jobs (39%) in the region. These service jobs include highly paid professionals as well as lower paying unskilled labor.

* Average annual wages are from QCEW (Dept. of Labor)

Economic Base Analysis

Of the total number of jobs in the region, 66% are in **base industries** (36,838 jobs). Base industries produce exports or derive their sales or income *directly* from outside sources or can provide activities **bring in outside dollars** to circulate within the local economy. Base analysis identifies which industries are responsible for overall economic growth and change. They are also known as economic “drivers”.

Each county in the region has varying numbers of jobs in base industries. Archuleta, Dolores and Montezuma Counties rely heavily on household spending and the La Plata and San Juan County economies are supported primarily by tourism. Agriculture related services and forestry remain a significant source of employment for Dolores County.

Region 9 - Percentage of Jobs in Base Industries 2018						
	Archuleta	Dolores	La Plata	Montezuma	San Juan	Region 9
Agribusiness	11%	30%	8%	13%	0%	10%
Mining	0%	3%	3%	2%	0%	3%
Manufacturing	1%	3%	1%	3%	1%	2%
Government	3%	5%	12%	5%	3%	9%
Regional Services	16%	11%	20%	22%	11%	20%
Tourism	32%	7%	30%	16%	57%	26%
Households	37%	42%	26%	39%	29%	32%
Total # jobs	4,780	875	21,449	9,393	341	36,838

Base Industry Components – We have drilled down into some of the base industry categories to separate out their most important components.

Agribusiness encompasses the traditional farm production of commodities such as wheat, hay, and livestock. Agricultural inputs include such items as chemicals, seed, fertilizer, feed, fuel, and machinery. Agribusiness also includes the processing and marketing necessary to bring the final goods to the consumer (trade).

2018	# of Jobs in Agribusiness				Total # Jobs
	Production	Trade	Inputs	Processing	Agribusiness
Archuleta	333	30	82	60	505
Dolores	206	36	17	0	259
La Plata	753	187	248	425	1,613
Montezuma	789	192	130	74	1,185
San Juan	-	-	-	-	0
Region 9	2081	445	477	559	3,562

Government jobs in base industries includes all Federal and State governmental activities because it is assumed that the dollars for these programs either came from outside the county or are controlled by sources located outside the county.

This category includes all Federal employees (including military and defense-related civilian workers and some postal service employees), and it also includes most State funded employees because the location of these employees is generally outside of local control and in response to regional needs. Finally, this group includes those local government employees who are funded by Federal or State grants-in-aid or subsidies.

2018	Total # Jobs Government*
Archuleta	126
Dolores	44
La Plata	2,472
Montezuma	485
San Juan	10
Region 9	3,137

*Federal and State Governments

One very important base industry in our region (31% of jobs) is created by **households** that spend money earned elsewhere (commuters), or at a different point in time (retirees).

Household income includes money that comes from outside of the local economy, including transfer payments to retirees (such as Medicare), the unemployed and disabled; interest, dividends and rent. Household spending supports jobs in the local economy, such as the clerk in the supermarket where a retiree or commuter shops. If the number of commuter jobs is a negative, as it is in La Plata County, it means that more people are entering the county for work than are leaving. Royalty payments from oil and gas leases have been important sources of household income in our region.

2018	# Jobs from Household Spending				Total # Jobs
	Commuters	Retirees	Transfer Payments	*DIR	Households
Archuleta	34	1,049	322	382	1,787
Dolores	108	150	57	49	364
La Plata	(208)	3,635	664	1,570	5,661
Montezuma	692	1,766	610	630	3,698
San Juan	20	49	11	20	100
Region 9	646	6,649	1,664	2,651	11,610

*DIR = Dividends, Interest and Rent

2018	Total # Jobs Manufacturing Industry
Archuleta	54
Dolores	30
La Plata	262
Montezuma	262
San Juan	2
Region 9	610

Manufacturing is the production of finished goods that may also be used for manufacturing other, more complex products. Or they may be sold to wholesalers, who in turn sell them to retailers, who then sell them to end users – the "consumers".

Mining includes all mine operation and support activities. Mine operations include oil and gas wells. Mining support activities include establishments that perform exploration or heavy construction and excavation firms to clear sites, trucking and pipeline companies to transport products, chemists, electricians, welders and a complex supply chain to support that industry.

	Total # Jobs
2018	Mining Industry
Archuleta	22
Dolores	25
La Plata	707
Montezuma	219
San Juan	-
Region 9	973

Regional services encompass a variety of economic sectors, including Business, Communications, Construction, Education, Finance, and Trade.

Some examples of these services include hospitals, airports, telecommunications systems and colleges.

	# Jobs in Regional Services						Total
2018	Business	Communications	Construction	Education	FI&RE	Trade	# Jobs
Archuleta	28	2	77	613	13	24	757
Dolores	1	3	24	65	-	1	94
La Plata	388	102	1,153	2,305	130	292	4,370
Montezuma	331	7	402	1,202	20	77	2,039
San Juan	7	-	14	15	1	-	37
Region 9	755	114	1,670	4,200	164	394	7,297

There are many types of businesses that support the **tourist** industry, including Resorts (lodging), 2nd Homes (construction and real estate sectors), Services (restaurants, wholesale and retail trade, entertainment venues), and Transportation (airlines, car rentals, guide services, etc.).

Employment generated by occupants of second homes is dispersed over a large number of industries. For example, second home visitors eat in restaurants like traditional visitors. However, because second-home owners have relatively high disposable incomes, they tend to generate greater employment than do traditional tourists. Real estate sales and property management jobs are also generated by second home activity. Second homes also have a direct effect on the use of utilities including gas, electric and communication services.

	# Jobs in Tourism Industry				Total # Jobs
2018	Resorts	2nd Homes	Services	Transportation	Tourism Industry
Archuleta	660	615	221	31	1,527
Dolores	46	10	1	2	59
La Plata	3,389	1,411	1,352	207	6,359
Montezuma	839	324	216	125	1,504
San Juan	123	31	36	4	194
Region 9	5,057	2,391	1,826	369	9,643